The Ned for Professional Development

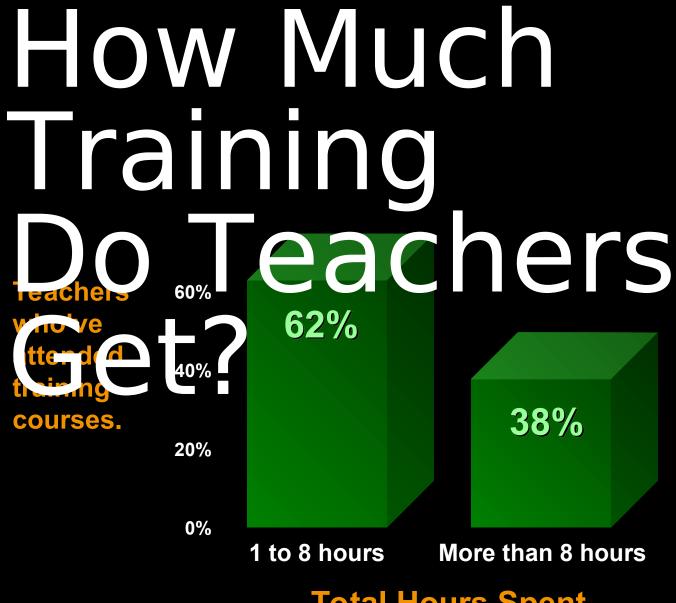
Six background slides

Improved Student

A Wher Convictions are used well, many educators believe, students improve their thinking skills. Teachers change the way they run their classrooms. Parents become more involved. Assessments reflect real-world activities. Children enjoy learning."

—Technology Counts,

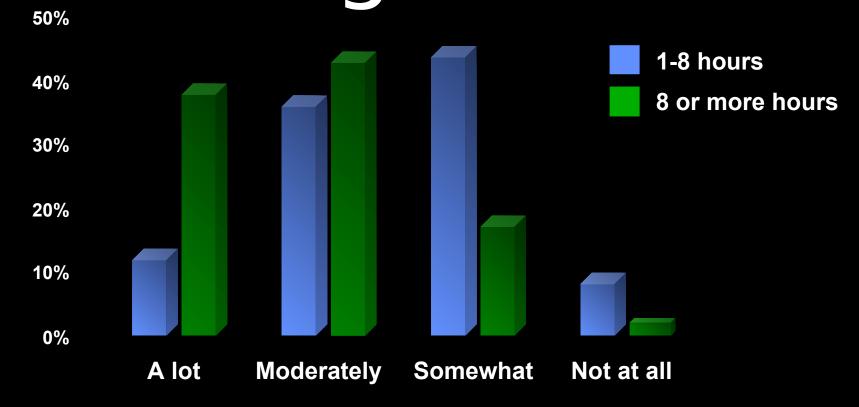
1998



Total Hours Spent

SOURCE: U.S. Department of Education, National Center for Education Statistics, Fast Response Survey System, Teacher Survey on Professional Development and Training, 1998.

Training Improves When the training training

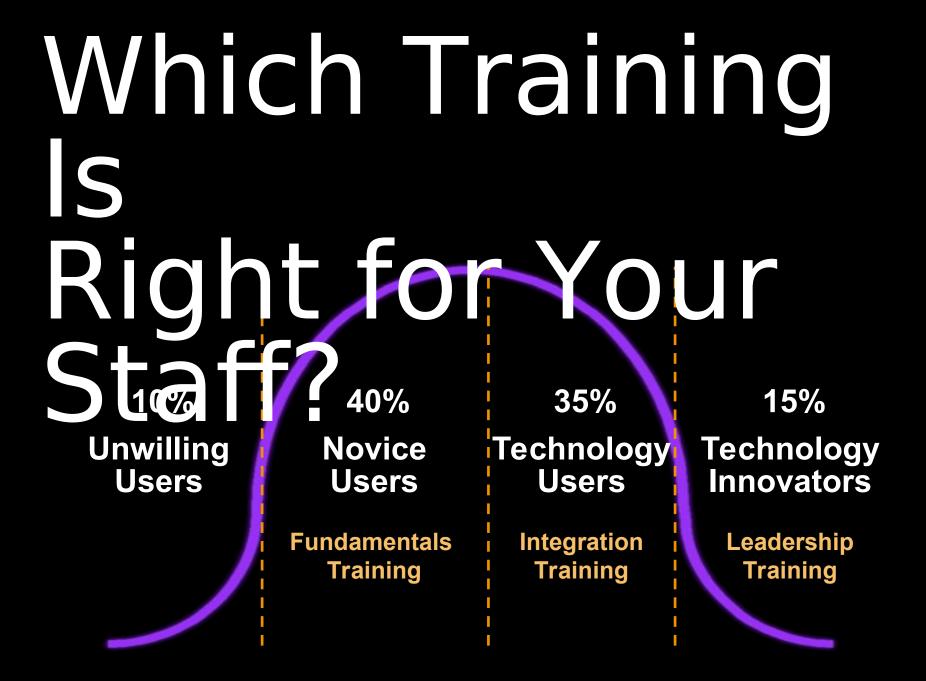


Training effects classroom teaching

SOURCE: U.S. Department of Education, National Center for Education Statistics, Fast Response Survey System, Teacher Survey on Professional Development and Training, 1998.



Percentages reflect the numbers of teachers using technology to enhance their teaching.



Percentages reflect the numbers of teachers using technology to enhance their teaching.

Apple's Unique Approach To Staff Dehicle Cephen Consider changing current thinking and practices

- Provides courses for every skill level with a variety of delivery methods
- Customizes offerings to provide complete solutions
- Uses best practices for adult learning
- Encourages continued learning opportunities

"How we learn is changing and technology is very much at the heart of this -Richard W. Riley Transport Forman Sixth Annual State of American Education

Speech Long Beach, California February 16, 1999

Apple Classrooms of Tomorrow Influence on Apple Staff Development

Real-world

Apple Classrooms of Tomorrow

- Most often cited, rich base of research into educational technology
- Explores two fundamental questions:
 - -What happens when computers enter the learning environment?
 - -What is good staff development?

Cumulative Research Fireblesposeffective staff development

- The Unit of Practice (UOP)
- The Evolution of Thought and Practice categories
- The Teacher Development Center model

Design Principles

Apples Staffctices Device programment of the Encourages learning by doing

- Promotes collaboration
- Allows time for reflection
- Provides ongoing support

The Unit of Practical question

- Tasks: Activities
- Interactions: Roles and relationships
- Tools: Materials to be used
- Situations: Where, when, for how long
- Assessment: How and what will be assessed
- Standards: Criteria, learning objectives

Teacher Development Center Model more

- Situated learning
- A peer coaching and mentoring model

The Evolution of Thought and Practice

- Adoption
- Adaptation
- Appropriation
- Innovation

Effective Staff Development

- Promotes change in teacher practice
- Is directly connected to student and teacher performance objectives
- Is based on principles of effective staff development design
- Improves the teaching and learning environment

An Effective Staff Development

- Proof is more the staff is now
 - Targets clear staff and student objectives
 - Leverages resources
 - Empowers leaders
 - Empowers all stakeholders

Apple Can Help

- Through consulting and staff development planning
- With a range of solutions targeting specific areas of need
- With a comprehensive, customized program to achieve your objectives

Apple Staff Development Product Information

Fundamentals

Applications printing for technology novices • Face-to-face training

- Self-paced, facilitated online courses
- "Train the trainer" courses
- Customized training and training products

Integration Christegistican

- Two-day, face-to-face integration courses:
 - -Technology and Curriculum Integration
 - -Multimedia and Curriculum Integration
 - -Internet and Curriculum Integration
 - -Apple Education Series Integration
- "Train the trainer" courses
- Customized products and programs

Leadership

- Principal/Administrator training
 - Technology specialist training
 - Lead teacher training

Consulting Set programmed to meet your specific needs

- Staff Development Consulting Services
- Technology Integration Consulting Services

Apple Learning Interchange

Apple Learning Apple Learning

- Best-of-the-web curriculum resources
- Educator-developed and tested units
- Collaborative projects
- Daily news updates
- Collaborative tools for sharing

Apple Learning Interchange

Online Course Details

Online Course Goal

To provide cost-effective, educator-based, professional development courses online to help educators learn and enhance computing skills.

Online Course Feathuse Strning process

- Interactive online and offline activities
- Practical, useful educational projects
- Projects designed to demonstrate learning
- Collaboration with other educators and mentors
- The best value anywhere!

Current Course Offerings 101 Advanced Series medians 101 Advanced Market Market 101 Advanced Market Market 101 Advanced Market Market 101 Advanced Market Market 101 Advanced Market 101 A

- iMac
- Apple Learning Intercha nge
- Internet
- Multime dia
- ks

AppleWor

- HyperStu dio
- Internet
- Microsoft Office
- WebMaker

101 Advance Series d Series

- Advanced AppleWork s
- Advanced HyperStudi o
- Advanced Microsoft Word

Courses available as of July 1999.

Online Courses

Online Course Pridical course: \$49

- Single-user annual license: \$249
- 25-user annual license: \$4,999
- 50-user annual license: \$9,499
- Volume pricing available